
Manager-Leader Programs 2010

Manager/Leader Success Coaching

Whether you are new practice group leader or an old hand, our manager/leader coaching program can be designed to fit your needs. Learn the tricks of the trade, or update your repertoire with new ideas and innovations. Select from a variety of modules, or we'll create others to match what you have in mind. Popular modules include:

- Management and Leadership Overview: Taking on a leadership or managerial role necessitates a mind shift and a recognition of what needs to be done differently - we'll cover why and how.
- Communications and Difficult Conversations: All the basics, plus how to handle critical interactions relating to promotions, compensation, and other sensitive issues.
- Enunciating Your Vision: How to identify and articulate your vision to provide guidance while maintaining flexibility.
- Delegation as a Manager/Leader: Assessing everything that falls on your plate, thinking about activities categorically, identifying priorities, and delegating effectively from there.
- Decision Making: A review of key decision making techniques and how these options apply to your practice group or section.

Strategic Planning for Manager-Leaders

We work hands-on with law firm manager/leaders to develop customized strategic business and practice development plans for their practice groups. The plans clearly identify goals, include specific implementation steps, and provide for success measurement as progress is made. They can concentrate on a few areas of intense interest, or a much broader array of subject matters. Similarly, a plan can focus on business development, or practice development, or both. Under any circumstances, we take your ideas and objectives as the starting point for the development of a customized strategic plan that brings definition to the things you want to achieve for your group. Schedule a complimentary phone call to learn more about how we facilitate the process that translates your thoughts and ideas into a focused plan of action.

Pricing of all practice group management programs varies depending on the parameters set by the client. Please contact us to discuss your needs.